

Buckeye Technologies

Case Study: **Buckeye Technologies** Market: **Manufacturing** Location: **Perry, FL**

“What sold us on the Comfort Systems USA Southeast team was that, you took ownership in the equipment and looked for long-term solutions to the problems we have.”

- Vic Herdon, Buckeye Technologies



The Comfort Systems USA - Southeast team was able to secure a 15 year contract by spending eight weeks proving to Buckeye Technologies that they were their ideal mechanical contractor.

A Closer Look...

When Buckeye Technologies chose a partner to maintain the air system and chillers at their paper mill in Perry, FL, they selected Comfort Systems USA-Southeast. The CSUSA team:

- Spent eight weeks working on site conducting a needs assessment
- Conducted a formal presentation of their findings
- Was awarded a 15 year contract term

Solutions

The Comfort Systems USA - Southeast team demonstrated the knowledge, skills and professionalism necessary to maintain the air systems properly and efficiently with a hands on approach over a test period of eight weeks.

The service solutions were custom tailored to the unique needs of the plant that were uncovered during the trial period. The custom approach and hands on demonstration of knowledge, skills and professionalism led to the partnership between Buckeye Paper and Comfort Systems USA-Southeast.

Buckeye Technologies has found a great service partner in Comfort Systems USA - Southeast. Comfort Systems USA - Southeast anticipates many additional work opportunities with Buckeye that can help Buckeye achieve their goals.

Contact us to determine how we can service your business.

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