

Time Warner Telecom Data Storage Center

Case Study: **Time Warner Telecom Data Storage Center** Market: **Commercial** Location: **Memphis, TN**

“The local operations team for TW Telecom inc. in Memphis values the existing relationship that has been established over the years with S.M. Lawrence and views S.M. Lawrence as the vendor and partner of choice for our HVAC needs. We appreciate S.M. Lawrence’s response time on trouble calls, preventive maintenance programs, quality engineering, quality installation, quality turn-up, and price value.”

- Brien Taylor, Operations Manager



Time Warner Telecom in Memphis, TN turned to S.M. Lawrence to install new cooling units into three of their data storage center locations in the Memphis, Tennessee area.

A Closer Look...

When Time Warner Telecom in Memphis, TN chose a partner to install new cooling units in three of their critical data storage centers in the Memphis, Tennessee area, they selected S.M. Lawrence, a Comfort Systems USA Company. The CSUSA team:

- Delivered energy efficient 20 ton & 30 ton cooling units for each location
- Installed a glycol pump station that boosts the performance of their AC equipment
- Completed the job within project guidelines and exhibited excellent customer service

Solutions

S.M. Lawrence added energy efficient 20 ton and 30 ton units and one glycol pump station that boosts the performance of Time Warner Telecom’s air conditioning equipment. The crew went above and beyond on this \$398,114 Time Warner Telecom project by completing within project guidelines and displaying excellent customer service.

The experienced S.M. Lawrence project manager has installed nine similar projects for Time Warner Telecom in the last four years, and his past experience has translated to project efficiency for Time Warner Telecom.

Time Warner Telecom will needs six more units installed in a new site coming in late 2009. They have been so happy with S.M. Lawrence, that Time Warner has already lined up SML for the upcoming project. Time Warner Telecom has found the ideal mechanical installation and service partner.

Contact us to determine how we can service your business.

Comfort Systems USA
675 Bering, Suite 400
Houston, TX 77057

Toll Free: 800-723-8431
Phone: 713-830-9600
Fax: 713-830-9696

HVAC@comfortsystemsusa.com